


# Guillaume KOCH

Grosse Freiheit 61, 22 767 Hamburg, Gemany | 02/01/1992 | Driving License  
+33 6 04 13 87 21 | [guillaume.koch@myicn.fr](mailto:guillaume.koch@myicn.fr) | [in](#)   
Online Resume: <http://guillaumekoch.fr/EN>



## Work Experiences

- Jan. 2018 – Dec. 2019 : **Data Analyst** at ALTEN Technology GMBH in Hamburg, Germany
  - Implementing automatized KPIs and reports on several topics
    - o HR Controlling
    - o IT Controlling
    - o Support on Financial Controlling
  - Leading IS projects (e .g Implementing an asset mgt tool on technical/financial/organizational aspect)

**Reference:** Bastien Lefranc (CFO), mail: [bastien.lefranc@alten-technology.com](mailto:bastien.lefranc@alten-technology.com)

- Sept. 2016 – Dec 2018 : **Management Control** at Audition Santé (part of Sonova Group) in Cahors, France
  - Making regular and ad hoc reporting and analysis
  - Automatizing part of regular reporting
  - One-time internal auditing missions
- January-July 2016: **Management Control** in CHRU Nancy (10th biggest French state hospital) (internship)
  - Making ad hoc analysis and financial diagnostics
  - Automatizing dashboards on the practitioners' activity
  - Making an audit about the needs for a new Business Intelligence tool
- July 2014-January 2016 : **Cofounder**
  - Creation of the platform <https://walliks.fr> (programming with future users' implication), pitching, raising funds, administrative creation, presentation of business at several forums and entrepreneurial contests
  - Platform management: customers' support, web marketing, community management
  - Administration and business management: financial and management accounting, reporting
- June-July 2014 : **Project Manager** at Solis-Bioone in Metz, France (internship)
  - Implementing a part of CRM (an computerized customer database) for the telemarketing service: Setting the tool (SugarCRM), adding dashboards connected to the database to follow seller's activity
  - Change management: training sellers to this new tool, users' support for first using and tool adjusting
- June-August 2013 : **Management Control** at Solis-Bioone in Metz, France (internship)
  - Creation of a dashboard to follow sellers' activity and training sellers at data input.
  - Managing discussions to convince reluctant sellers.

## Education

- 2012-2016 : **Master of Management, ICN Business School**, Nancy, France (specialization in Management Control and Information System)
- January-April 2015 : **Exchange program at Eastern Michigan University** – College of Business (MI, USA)
- 2010-2012 : Preparatory classes for entry into Business School at Lycée Montaigne, Mulhouse, France

## Skills

- **Languages** : French (Native) | English (Fluent) / German (Fluent)
- **Software** : Mastery of Office suit (PCIE diploma)
- **Information Systems** : Business Object, SAP / Qlikview, SugarCRM, Vtiger
- **IT languages** : HTML, CSS, PHP, JavaScript, SQL, VBA

## Leisure

- Improvisational theater (Animate currently an Improv class in Hamburg)